# IN.depth

independent pharmacy publications







# **A Trusted Formula Since 1986**

## **Promote with Confidence**

· Of more than 1.1 million units sold in 2023, no consumers requested a return

### **Reliable Treatment at a Fraction of the Cost**

- Up to 95% savings in comparison to Rx
- · Visit ReesesPinworm.com for additional mail-in rebates

### **Pyrantel Pamoate Suspension**

- The only OTC anthelmintic recognized by the FDA
- · Liquid dose based on weight
- Safe & effective for the entire family (ages 2+)

### **Readily Available for Quick & Easy Treatment**

• Sold online, at retailers nationwide, independent pharmacies & all drug wholesalers



# ReesesPinworm.com

Reese Pharmaceutical Company • 1-800-321-7178
FOR MORE INFO SCAN THE QR CODE



Reese's Pinworm Medicine 1oz









# WORKING HANDS



# THE PATIENT SOLUTION FOR WINTER SKIN PROBLEMS



HAND AND BODY LOTION

O'KEEFFE'S

WORKING





Keep a supply near your pharmacy counter for easy grab-and-go

722510027000

www.okeeffescompany.com

# **GUARANTEED RESULTS.** ALL O'KEEFFE'S PRODUCTS HAVE A 100%, MONEY-BACK GUARANTEE.

No. 1 Hand Cream claim based on Nielsen sales data for 52 week period ending 12/28/2024. REPRESENTATIVE PHOTOS: Before and after images from two-week usage period. Lotion was applied once daily and as needed.





Working Hands® Cream Jar 2.7oz Working Hands® Hand & Body Lotion Pump 12oz





# For Everyone's Sensitive Skin

**Daily Facial Cleanser** 

16 oz. 302993927341

NORMAL TO OILY SKIN

**Gentle Skin Cleanser** 

16 oz. 302990110227

NORMAL TO DRY SKIN



DERMATOLOGIST RECOMMENDED FOR SENSITIVE SKIN

Order Cetaphil® products from your preferred drug wholesaler. | Cetaphil.com

# Dermatologist recommended acne retinoid

- 1 Apply adapalene all over the face once daily.
- Stick with it. For best results, use for at least 12 weeks.



Order Differin® products from your preferred drug wholesaler. | Differin.com



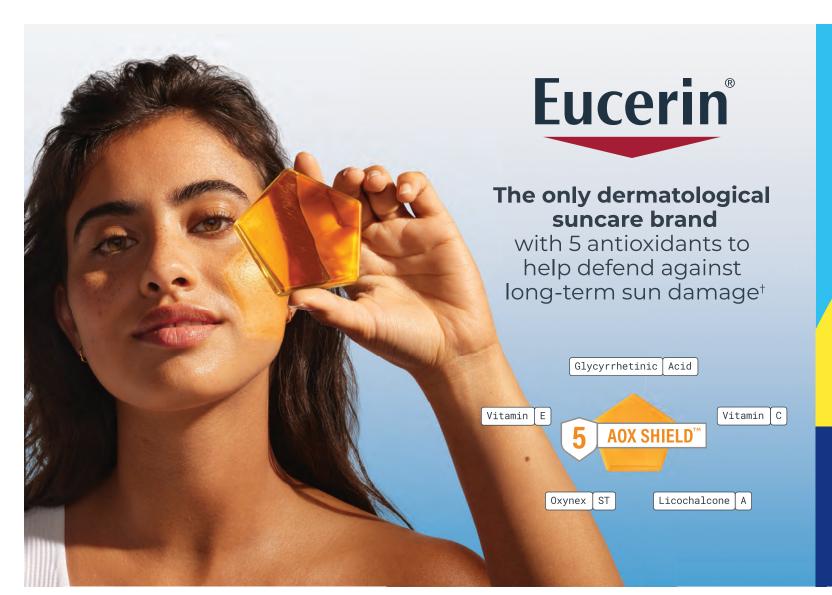
Cetaphil<sup>®</sup> Gentle Skin Cleanser Pump 16oz Differin<sup>®</sup> Gel Tube 15g



february 2025



Softsoap® Antibacterial Crisp Clean 11.25oz









- UVA/UVB sun protection
- Enriched with 5 antioxidants to help support skin health
- Free of oxybenzone, octinoxate, fragrance, dyes, PABA, & phthalates

Order from your wholesaler or visit us at eucerinus.com Questions? Call 1-800-233-2340

<sup>†</sup>Use and reapply as directed with other sun protection measures (see Drug Facts on box).

© 2025 Beiersdorf, Inc.



- Stops up to 97% of UV rays\*\*
- Broad-spectrum UVA/UVB protection
- Water-resistant formulas\*\*

Order from your wholesaler or visit us at coppertone.com

Questions? Call 1-800-233-2340

\*Voted most trusted adult sunscreen brand by American shoppers based on the 2024 BrandSpark® American Trust Study.

PF 30 or higher.

††80 min. - Sport 50 sunscreens, 40 min. - Complete Face 45 sunscreen. Use and reapply as directed.

© 2025 Beiersdorf, Inc.

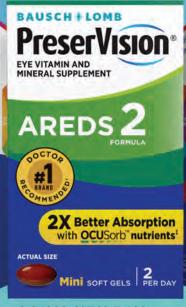






\$\$\$







**3-24208-69864-8 100 ct. 3-24208-69762-7 120 ct. 3-24208-69866-2 80 ct. 3-24208-69760-3 60 ct.** 

3-24208-69721-4 **100 ct.** 

# Contact Your Drug Wholesaler Today to Order **PreserVision**®

Visit **PreserVision.com** for more information.

\*These statements have not been evaluated by the Food and Drug Administration.

These products are not intended to diagnose, treat, cure, or prevent any disease

Data on File for #1 Doctor Recommended Brand, Bausch + Lomb. 2Age-Related Eye Disease Study 2 Research Group. AREDS2 randomized clinical trial. JAMA. 2013;309(19):2005-15. https://nei.nih.gov/areds#Based on AUC of Lutein and Zeaxanthin compared to original PreserVision AREDS 2 Soft Gel.

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EYE VITAMIN AND MINERAL SUPPLEMENT

Convenient 2 in 1 Formula

SOFT GELS PER DAY

AREDS 2

MULTI

PreserVision® AREDS 2 + Multi Vitamin 100ct
PreserVision® AREDS 2 120ct



hever outs\*

february 2025

Nature's Truth® Berberine NCI 500mg 60ct

february 2025

# THE BEST SKIN PROTECTION UNDER THE SUN

# THE EXPANDING USE OF SPF IN SKIN CARE

# Hair & Scalp **Protection:**

SPF products for the scalp also help fortify hair follicles, and come in lotions, foams, sprays, mists, sticks, and powders

## **Breakouts:**

Oil-free SPF products for sun protection, acne treatment/prevention, and soothing inflammation

# **UV** and Blue **Light Protection:**

Incorporating SPF skin care can protect the skin from UVA/UVB and HEV rays

# **Sensitive Skin:**

Lightweight SPF finishes, formulated with titanium dioxide or zinc oxide, are non-irritating and help with UV protection

# **Daily Routine:**

2-in-1 moisturizer and an SPF hybrid for daily protection



			<u> </u>
UPC	Product Description	UPC	Product Description
3 02993 92734 1	Cetaphil Daily Facial Cleanser 16oz	0 30772 10790 4	Olay Indulgent Moisture Body Wash Guava & Coconut 20 fl oz
3 02990 11022 7	Cetaphil Gentle Skin Cleanser 16oz	0 30772 10788 1	Olay Indulgent Moisture Body Wash Mango Bay & Vanilla 20 fl oz
3 02994 92030 3	Differin Gel 15g Tube	3 24208 69864 8	PreserVision AREDS 2 + Multi Vitamin 100ct
3 02994 92045 7	Differin Gel 45g Tube	3 24208 69866 2	PreserVision AREDS 2 + Multi Vitamin 80ct
0 35000 14116 3	Irish Spring Aloe Mist 3ct Bars	3 24208 69762 7	PreserVision AREDS 2 120ct
0 35000 99674 9	Irish Spring Original Clean 20oz	3 24208 69760 3	PreserVision AREDS 2 60ct
8 40093 10905 7	Nature's Truth Beet Root 1,000mg 90ct	3 24208 69721 4	PreserVision AREDS 2 Plus CoQ10 100ct
8 40093 11472 3	Nature's Truth Berberine NCI 500mg 60ct	0 23513 61801 2	Reese's Pinworm Medicine 1oz
8 40093 11075 6	Nature's Truth Daily Fruits & Veggies 60ct	0 23513 61821 0	Reese's Pinworm Medicine 2oz
8 40093 10194 5	Nature's Truth L-Theanine 200mg 60ct	0 74182 44571 3	Softsoap Antibacterial Crisp Clean
8 40093 12345 9	Nature's Truth Magnesium Citrate 250mg 60ct Softgets	0 74182 47338 9	Softsoap Coconut Scrub 20oz
8 40093 12267 4	Nature's Truth Magnesium Glycinate 200mg 200ct Gummies	7 22510 02700 0	Working Hands Cream Jar 2.7oz
8 40093 10533 2	Nature's Truth Ultra K2 + D3 50ct	7 22510 92758 4	Working Hands Hand & Body Lotion Pump 12 oz



# timely tpic

# INDEPENDENT PHARMACY BY THE NUMBERS

There are ~19,000 Independent Pharmacies that...

- Comprise a \$94.9 billion marketplace
- Employ 200,000 people
- Serve millions of patients
- · Fill billions of prescriptions

# Here is what pharmacies are offering



provide **WOUND** CARE products



offer **HOME/WORK** SITE DELIVERY



offer **COMPLIANCE PACKAGING** 

with physicians



**35**% have **COLLABORATIVE** 



COMPOUND CUSTOM **PRESCRIPTIONS** 



**SYNCHRONIZE MEDICATION** refills



91%

give **FLU IMMUNIZATIONS** 



care for **LTC** patients

Source: 2024 NCPA Digest, ncpa.org/news#digest

# **Upcoming issues:**

Mar. Category Spotlight: **Seasonal Solutions** 

**Apr. Product Sampler** 

May Category Spotlight: Personal & Self Care Scan for Issue **Archives** 



# did you know?



**World Sleep Day builds connections** and raises sleep health awareness among researchers, health care workers, patients, and the public.

- Download the World Sleep Day toolkit at worldsleepday.org/toolkit
- Develop an endcap with items devoted to healthy sleep
- Host a CPAP/BiPAP fitting/cleaning day
- Write, create, or otherwise connect with your patients about sleep health
- Interview a credible sleep expert for your World Sleep Day content
- Share #WorldSleepDay content on social media and website









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NOTE: Items identified with a star rating (★, ★ ★, ★ ★) were objectively evaluated within the past 12 months by HRG's analysts in support of the national IN.store<sup>™</sup> program. Never Outs® are part of HRG's IN.store<sup>™</sup> program. They are the top-selling items within a subcategory, and should always be on a retailer's shelves, regardless of department size.

