IN.depth

independent pharmacy publications

Product Sampler october 2024







Eucerin Expect more from your skincare





Eucerin® Eczema Relief Cream 8oz

Eucerin® Original Healing Cream 16oz



- Prebiotics support gut health by nourishing good gut bacteria*
- igwedge Powder can be added to water or coffee in the morning $^{ exttt{t}}$
- America's #1 Prebiotic Fiber Brand+







- Eucerin Advanced Repair .5oz



Recommend Benefiber to Help Support Good Digestive Health*

Order from Your Wholesaler • Benefiber.com

*These statements have not been evaluated by the Food and Drug Administration This product is not intended to diagnose, treat, cure, or prevent any disease. †Not recommended for carbonated beverag +Data on file ‡Less than 20ppm | Ise as directed



4 – Benefiber On-The-Go Sticks







Supplements feminine moisture through Moisture-Enzyme system

- Feels like your own moisture
- Recommended for any kind of vaginal dryness, including from breastfeeding, menopause, antibiotics, auto immune diseases, and certain Rx drugs
- Features your patient's desire: Formulated without parabens, SLS, glycerin, hormones, and toxins

Supports Saliva's Natural defenses, contains salivary enzymes

- The proven, enzyme-based dry mouth care you remember, under a new brand name
- Limiting the dry mouth causes, can be used for any source of dry mouth symptoms
- Also available: mouth spray and toothpaste for a complete regimen

Order Direct at 877-522-5333 or Contact Your Wholesaler

Visit us at the NCPA Booth 1009 - October 27-28

Laclede, Inc. 40 Years of Enzyme Discoveries

Luvenacare.com | Salivea.com | 1 (877) 522-5333







Blood Glucose Monitoring & Advancements

Blood Glucose Meters

- Lancets are used to generate a blood droplet
- Meter measures sugar in blood via test strip
- Patient decides how to increase/decrease levels

Continuous Glucose Monitors

- Sensor under skin tracks alucose in fluid between cells
- Insulin pumps auto adjust levels in Type 1 & 2 diabetes

A1C **Meters**

Measure blood alucose levels over time and is reported as a percentage

Indicates how well a person is managing their glucose levels

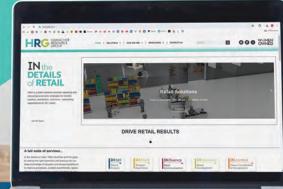
Biosensors (newest!)

- Worn by prediabetics and those with Type 2 that don't use insulin
- Continuously tracks the effects of food, exercise, and sleep on blood glucose levels

Stock multiple options for tracking blood glucose levels!

WE LAUNCHED A NEW WEBSITE





IN the **DETAILS** of **RETAIL**

Focus on your goals while HRG digs into the details of retail to improve the shopping experience for your customers

IN.tell Data & Analysis

- Product Information Management
 - Market Insights

IN.front

- Shopper Experience
- Category Management Visual Merchandising

IN.demand Brand Development

- Creative Assets
- Retail Strategies

Staying true to our roots, we've created a special page dedicated to YOU, independent pharmacists!

Find more details here: hamacher.com/resources-for-independent-pharmacies





timely topic

RECOGNIZE CAREGIVERS

during National Family Caregivers Month



Many caregivers are never recognized for the many hours of care they provide for loved ones. Your pharmacy can show appreciation for caregivers during **National Family Caregivers Month this November by:**

- Offering caregivers a special coupon or gift
- Writing caregivers thank you cards
- **Educating them about medical conditions and products**
- Promoting your medication management services
- Stocking products that make life easier at home

For free social media content, please visit: www.ncoa.org/page/national-family-caregivers-month/



This article was adapted from PBA Health https://www.pbahealth.com/elements/national-family-caregivers-month/

Upcoming issues:

- Nov. Category Spotlight: Wellness & Self Care
- **Dec. Category Spotlight: Essentials for Health**
- Jan. Category Spotlight: **Weight Management** & Healthy Living

Scan for 2024 Issue **Archives**



did you know?

Remind Patients to Use Their Funds

HSA dollars don't expire, but FSA dollars do. In fact, 48% of people with FSAs lost money at the end of 2020,

> an average of \$408 dollars.1



Many Medicare Advantage plans offer an OTC allowance, but 70% are unused each year, amounting to \$5 billion!²

Encourage patients to use their unused HSA, FSA, and Medicare Advantage dollars.

These are funds that your patients could be using in your pharmacy to buy additional products they need. Not only will this lead to cost savings and happy customers, it will create unit sales **growth** for your pharmacy and encourage **medication compliance** when an OTC is associated with an Rx side effect.

- 1. money.com/fsa-contributions-workers-forfeit-money.
- 2. 2021 CHPA Research Report with Pareto Intelligence and HealthScape Advisors





Join Our Facebook Group: Independent Pharmacy - Profit in the Front End

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NOTE: Items identified with a star rating $(\bigstar, \bigstar \bigstar, \bigstar \bigstar)$ were objectively evaluated within the past 12 months by HRG's analysts in support of the national IN.store[™] program. Never Outs[®] are part of HRG's IN.store[™] program. They are the top-selling items within a subcategory. and should always be on a retailer's shelves, regardless of department size.



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Or

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Clearly write your contact information below, scan this page and email it to:

IN.depth@hamacher.com

Your sample box will arrive in 4-6 weeks (only one offer request per pharmacy).

*Required	
Pharmacy Name*	_Your Name*
Pharmacy Street Address*	
City*	State*ZIP*
Phone #*	Fax #*
Pharmacy Email*	NCPDP #
Please note: HRG shares your pharmacy name, address, and phone number with the manufacturer your business and create the connection between you and the participating brands.	s who participated in this issue of <i>IN.depth Product Sampler</i> to help support
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sample boxes biannually. If you do not wish to receive sample boxes automatically, please check box below.

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For Questions: call 414-355-1330 or email IN.depth@hamacher.com

EASY ORDER GUIDE



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SUBMIT A PHARMACY PUN OR JOKE

for a chance to be featured in an upcoming

